Total Family Medical

DIGNITY, COMPASSION, RESPECT. EVERY PATIENT. EVERY TIME. NO MATTER WHAT.

CRHCP CODE: 998-30
Can the independent practice survive in this big provider based world?..............................

- Yes we can!! Are you sure? Yes I am!!


- Independent RHC’s are very different from their Hospital based counterparts.
Brief History

- Sandwiched in btw 2 larger towns 10 miles apart each direction.
- Only Medicaid provider in 30 mile radius either direction.
- Only medical provider in the area. (COMPETITION)
- So now you know where we are, so what do we do??
- Add Services
- Creative Staffing Models *Offer something the large organizations can’t. Flexibility and Freedom.
- FNP –share slot policy malpractice. One policy/split three ways. Same $$$
- Mental health crew are contracted 1099. Keep costs down

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<thead>
<tr>
<th>Primary Care</th>
<th>Mental Health</th>
<th>Women’s Health</th>
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<tbody>
<tr>
<td>FNP 1</td>
<td>MHNP</td>
<td>CNM</td>
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<td>FNP 2</td>
<td>LCSW</td>
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<td>FNP 3</td>
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Best Practices to incorporate Mental Health Care

- Know yourself. Know your clinic. What level of patients will you see?

- Too expensive?


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<tr>
<th>Point of Care Drug Screens</th>
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<td>Shop these around</td>
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<th>PMP’s on all patients</th>
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<td>Helps with decision making</td>
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<th>Outsource providers</th>
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<td>Team approach</td>
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I’m great, how are you?

THE INDEPENDENT RURAL HEALTH CARE PROVIDER
The independent RHC can provide many great things

- Direct impact patient care
- Truly being your “own boss”
- Develop a business in which you can work and your business can grow
- Long term growth and long term future
- Wear many hats
- You are often your own resource
- Learn as much as you can from as many as you can. Reach out to your state
- Buckle up, its on heck of a ride!!

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